

SUMMARY OF REQUEST

DATE: December 15, 2021

FACILITY: Broward Health System-Wide

PROGRAM/PRODUCT LINE: Imaging Equipment (Radiology and Cardiology)

REQUEST: Approval of a five (5) year master service agreement with Med-Lab Supply Company for service and repair of our Siemens CT scanners and Siemens Cath labs. The vendor, Med-Lab Supply Company, was selected via a formal RFP in accordance with the Procurement Code.


PURPOSE: Perform preventative maintenance and repairs to our CT scanners and Cath labs by the Original Equipment Manufacturer (OEM).

CAPITAL REQUIRED: \$0

FISCAL IMPACT: System-wide the annual expense is \$1,469,208. Over the course of the five-year term, the total spend will be \$7,346,040.

BUDGET STATUS: Yes

LEGAL REVIEW: The contract is subject to General Counsel's review and approval as to legal form and conditioned on no material changes in the approved business terms.

APPROVED:  _____ **DATE:** _____

Shane Stum, President/CFO

MEMORANDUM

TO: Board of Commissioners

FROM: Shane Strum, President/Chief Executive Officer

DATE: December 15, 2021

SUBJECT: Approval of a five (5) year master service agreement with Med-Lab Supply Company for service and repair of our Siemens CT scanners and Siemens Cath labs. The vendor, Med-Lab Supply Company, was selected via a formal RFP in accordance with the Procurement Code.

BACKGROUND

In order to establish competitive pricing and consistency with the servicing of Broward Health's Imaging equipment, a request for proposal was issued and subsequently awarded in April 2021. Med-Lab Supply Company was selected by the RFP Committee to service Broward Health's CT scanners and Cath labs, which are all manufactured by Siemens.

This contract will secure pricing and the ability to obtain parts for repairs for the next five years and improve timeliness of repairs.

ACTION/PROJECT DESCRIPTION

Approval of a five (5) year master service agreement with Med-Lab Supply Company for service and repair of our Siemens CT scanner and Siemens Cath labs. Med-Lab Supply Company is well recognized as a Siemens, Original Equipment Manufacturer (OEM).

FINANCIAL/BUDGETARY IMPACT

System-wide the annual expense will be \$1,469,208 and over the course of the five-year term, the total spend will be \$7,346,040.

Annual breakdown by facility:

	Service <u>Agreement</u>
Broward Health Medical Center:	\$ 628,210
Broward Health North:	\$ 398,067
Broward Health Coral Springs:	\$ 182,952
Broward Health Imperial Point:	\$ 253,679
Broward Health Weston:	<u>\$ 6,300</u>
	\$ 1,469,208

JUSTIFICATION

Annual preventative maintenance and occasional repairs are needed to provide imaging services safely and timely to our community. This contract will help ensure that our Siemens CT scanners, and Cardiac Cath Labs are operating at peak performance, will secure pricing and the ability to obtain parts and improve timeliness of repairs for the next five (5) years. Med-Lab Supply Company has further reduced existing pricing with an additional cost savings of \$28,062 annually, \$140,310 over five (5) years and \$44,000 in savings from early termination fees being waived from other contracted imaging equipment.

STAFF RECOMMENDATION

Therefore, it is requested that the Board of Commissioners of the North Broward Hospital District authorize the District to enter into a five (5) year master services agreement with Med-Lab Supply Company for the service and repair of Siemens CT scanners and Cardiac Cath labs imagining equipment at an annual expense of \$1,469,208 and an overall cost of \$7,346,040 over the course of the Agreement's five-year term.