WILLIAM & MARY

BOARD OF VISITORS COMMITTEE ON FINANCIAL AFFAIRS DRAFT MINUTES FEBRUARY 8, 2024

GRIMSLEY BOARD ROOM - BLOW MEMORIAL HALL

COMMITTEE MEMBERS PRESENT

Mr. C. Michael Petters, Chair Mr. Kendrick F. Ashton, Jr. Hon. Thomas K. Norment, Jr.

Mr. John P. Rathbone

Ms. Laura Keehner Rigas

Ms. Taylor Fox, Student Representative Dr. David Feldman, Faculty Representative

COMMITTEE MEMBERS ABSENT

Ms. Anne Leigh Kerr, Vice Chair Mr. J.E. Lincoln Saunders

OTHER BOARD MEMBERS PRESENT

Mr. S. Douglas Bunch Ms. Cynthia E. Hudson Mr. Stephen J. Huebner Ms. Barbara L. Johnson

Mr. Courtney M. Malveaux Hon. Charles E. Poston, Rector Ms. Ardine Williams Mr. Brian P. Woolfolk

Dr. David S. Armstrong, Faculty Representative

Ms. Taylor V. Brings, Staff Liaison

Ms. Sydney Thayer, Student Representative

OTHERS PRESENT

Dr. Katherine A. Rowe, President

Dr. Peggy Agouris, Provost

Ms. Carrie S. Nee, University Counsel

Dr. D. Derek Aday, VIMS Dean and Director

Dr. Virginia M. Ambler, Vice President for Student Affairs

Ms. Suzanne C. Clavet, Director of University News & Media

Dr. Robert C. Knoeppel, Dean of the School of Education

Dr. Jeremy P. Martin, Vice President for Strategy & Innovation

Dr. Carlane Pittman-Hampton, Chief of Staff

Dr. Suzanne X. Raitt, Dean of the Faculty of Arts & Sciences

Dr. A. Benjamin Spencer, Dean of the Law School

Mr. Brian W. Whitson, Chief Communications Officer

Mr. Jacob P. Long, Associate Vice President, Budget & Financial Planning

Ms. Melanie Thomas O'Dell, Chief Financial Officer

Dr. Pamela Eddy, Associate Provost Faculty Affairs & Development

Mr. Kent Erdahl, Director Internal Audit

Mr. Michael J. Fox, Secretary to the Board of Visitors

Ms. Jessica Walton, Deputy Secretary to the Board of Visitors

Ms. Pamela W. Carroll, Executive Assistant to the Chief Operating Officer

Mr. Tyler Cattini, Office of the President Intern

Members of the President's Cabinet

William & Mary Staff and Faculty

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INTRODUCTORY REMARKS

Mr. C. Michael Petters, Chair, called the Committee on Financial Affairs to order at 12:16 p.m. and recognized and thanked Dr. David Feldman, Faculty Representative and Ms. Taylor Fox, Student Representative for attending the meeting. Mr. Petters announced a deviation to the printed agenda, noting Dr. Peggy Agouris, Provost would speak before the normal order of business due to another engagement with the William & Mary Foundation Board of Trustees.

PROVOST REPORT

Dr. Peggy Agouris, Provost, provided an overview of the proposed early retirement incentive plan for faculty and noted factors considered when composing the proposed plan. Provost Agouris said that there are two proposed incentives, the first would provide tenured faculty, who meet the criteria, with a cash incentive paid out over a two-year period. The second option includes an adjustment to the current Faculty Voluntary Transition Program that would allow faculty a phased teaching reduction over a one- or two-year period. Provost Agouris said that a full proposal for the proposed retirement incentive plan will be brought to the Board in April for consideration. She noted that if the Board approves the plan in April, further approvals will be needed by various state offices and the governor before the plan can be implemented in fall 2024.

A discussion ensued regarding the financial impact, structure of the proposed program, program application and implementation, participation at the department level, and reaction of faculty to the proposal to date.

APPROVAL OF MINUTES

Recognizing a quorum was present Mr. Petters asked for a motion to approve the minutes of the November 17, 2023, meeting. Motion was made by Hon. Thomas K. Norment, Jr., seconded by Mr. Kendrick F. Ashton, Jr., and approved by voice vote.

ASSOCIATE VICE PRESIDENT FOR BUDGET & FINANCIAL PLANNING REPORT

Mr. Jacob P. Long, Associate Vice President for Budget & Financial Planning, began his presentation by reminding the Committee of the Key Performance Indicators (KPI) selected earlier in the academic year. He noted that the university is still involved with the final stages of the audit so there are currently no numeric updates to report, but he did say the university completed 2023 with more revenue than expenses and 2024 is trending in the same manner. He said he expects to be able to present updated numbers on operating margin and financial resources at the April meeting.

In preparation for the April meeting, where the Board will consider undergraduate tuition and fees, Mr. Long provided an overview of tuition and fees for undergraduate students compared to inflation and other institutions in the Commonwealth. He noted that William & Mary had the second lowest average increase for in-state undergraduate students since FY20. Mr. Long also provided data on student debt at graduation; grant aid for middle income student; Pell growth; undergraduate debt and time to degree impacts on total costs compared to other Virginia Institutions; undergraduate enrollment at William & Mary by income level; and academic quality in-state versus out-of-state students.

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A discussion ensued regarding the use of tuition for financial aid; metrics used to calculate financial aid; and affordability. Several Board members requested to have someone from financial aid and admissions present to the Committee. There was also a recommendation to create a working group to review how financial aid is calculated particular for middle-income students when it is unclear if the parents will be paying the tuition or if the student will be assuming those expenses.

ADJOURNMENT

There being no further business, Mr. Petters adjourned the meeting at 1:07 p.m.